Charting a Course to College and Beyond

Annual Report | 2016–2017
OUR FOUNDING

Over 18 years ago, Rainier Scholars was just an idea in the mind of one determined man with a vision. Students and families started a journey with nothing more than hope and the promise that their hard work would pay off.

Rainier Scholars was founded by Bob Hurlbut in 2000 on the belief that students under-represented on college campuses deserve an equal opportunity to excel academically and become thriving leaders in our communities and our world.

“The 12-year journey often begins without clear knowledge of the pathway, but with an unwavering belief that the effort, the climb and the learnings along the way will reveal their purpose and guide scholars to their destination, ultimately empowering them to live lives of leadership and service.”

Sarah Smith | Executive Director

“When you empower young people, they do extraordinary things. This is the promise of Rainier Scholars.”

Bob Hurlbut | Founder
KEEPING THE PROMISE

As I start my 18th year with Rainier Scholars, I realize how much my understanding of the true nature of our work and what we are attempting to accomplish has profoundly deepened as my own life has evolved. While in the early years, my commitment was rooted in the belief that education provides the critical preparation for any future aspirations, as I have become a parent and am now raising two school-aged children, it is through the lens of parenthood that I now view our community of scholars and their families.

I see parents and families imbued with a work ethic and a determined spirit who have as much hope and vision for their children as I do for mine. I see the critical work of Rainier Scholars as ensuring that all children in our community, regardless of birthright, have the same opportunity and access, a chance to have their potential nurtured and realized, as my own children do.

Collectively, we must invest in “other people’s children” in a way that reflects the urgency of the cause, for truly, our society and the survival of our democratic institutions depend on this. The vision of Rainier Scholars is one of breaking barriers, that with opportunity and education, our scholars can truly grow into the leaders of tomorrow, and that our democracy and society will be all the stronger for their presence.

Our scholars, now in the many hundreds, share common traits: a willingness to work harder than they ever imagined and a hope deep within themselves and their families that this work will lead them to a greater set of choices, more opportunities and a clearer pathway into the heart of the American Dream.

My hope and belief in this concept is renewed over and over again as every day I witness the achievements of our scholars and their impact upon the community.

Thank you for being on the journey with us!

Sarah Smith | Executive Director
OUR MISSION
Rainier Scholars cultivates the academic potential and leadership skills of hard-working, low-income students of color. By creating access to transformative educational opportunities and providing comprehensive support to scholars and families, we increase college graduation rates and empower new generations of leaders.

VISION
Our vision is a legacy of successful and inspiring leaders who make a positive impact in our community and our world through:
• Greater number of diverse students successfully graduating from top-tier colleges
• Increased pool of diverse and qualified candidates for high-level leadership roles
• Growing number of families of color who are advocates for quality education

“...If you have hope, it motivates you to work for what you want in life.”

Miguel Silva Soria | Seattle Prep, Class of 2019

SERVING 700+ SCHOLARS

VALUES
• Excellence
• Perseverance
• Integrity
• Courage

100%
Students of color
48% African American
28% Hispanic/Latino
17% Southeast Asian
6% Pacific Islander
1% Native American

89%
Low-income

90%
Households without a college degree
OUR CHALLENGE

Never before in our country’s history has it been so difficult for a young person to rise above the economic class and life circumstances into which he or she was born. Access to high-quality education lies at the heart of changing a life trajectory for a student and their family.

Only 11% of low-income children earn a four-year college degree, with the odds sinking to a single digit for low-income students of color. Rainier Scholars is committed to addressing this critical issue.

ADDIE’S JOURNEY

Addison Sawyer, a senior at Franklin High School, has been one of our most valuable student advisors. She is resilient and strong with an artist’s soul. Her poetry paints pictures of what it’s like to be a black girl growing up in our society.

In her senior year Addie heard from several colleges about admission. Addie’s hard work and determination made all the difference.

“I got into my dream school! I can’t believe I’ve made my dreams my reality.”

Addison Sawyer | Agnes Scott College, Class of 2021

OUR MEASURES OF SUCCESS

IN THE PAST YEAR:

98% Placement on college prep pathways

100% College admission, 69% to highly selective schools

93% College graduation or on track to graduate within five years
EARLIER START

In the summer of 2017, Rainier Scholars welcomed students who recently completed 4th grade, commencing our Earlier Start Initiative. This change ensures students will complete the 14-month Academic Enrichment Phase (AEP) before the transition to placement schools in the fall of 6th grade.

Over the 14-month AEP, students receive more than 1,000 hours of academic enrichment – the equivalent of an entire school year.

“Dream big, work hard, be brave and shine bright.”
PARTNERS AND SUPPORTERS

A student’s success is the result of an entire village of encouragement and support.

At Rainier Scholars our work would not be possible without the partnership of families, schools, community organizations, businesses, foundations and generous individuals throughout the Pacific Northwest and across the country.

Our 2017 annual luncheon included a mother/daughter team who shared their powerful story:

“No one ever told me that I was disadvantaged, and I never thought that I was not supposed to be successful.”

Zoe Hardwick | The Bush School, Class of 2017
Smith College, Class of 2021

“Website

“Despite being a good student, my hopes and dreams for myself were not enough. Every day, I see my hope and my heart in my daughter. This past year another letter arrived in the mail – a letter of congratulations for an early decision acceptance to Smith College. I could not be more proud of Zoe.”

Shelley Hardwick
SCHOOL PARTNERS

Rainier Scholars works in partnership with over 50 learning communities to ensure students have access to college preparatory pathways.

Our scholars are enrolled in college preparatory programs around the region including 31 different public middle schools and high schools in Seattle, Renton and Highline school districts. Scholars attend 26 different private schools and boarding schools on the West Coast including California, Oregon and British Columbia.

SCHOOL PLACEMENT

Ana Sanchez-Medina is an example of hard work now matched with opportunity and choice. In 2017, Ana applied for placement at several local independent schools seeking a college preparatory pathway in high school.

Her academic counselor Marilyn Albizo says, “Ana is fearless. Resolute. She is a social justice warrior. She knows herself and she knows what she stands for.”

Ana was admitted to all four schools where she applied. Choice and opportunity once unimaginable are now hers.

PUBLIC, PRIVATE AND INDEPENDENT SCHOOLS

Annie Wright School
Billings Middle School
Bishop Blanchet High School
The Bush School
The Cate School
Deerfield Academy
Eastside Preparatory School
Emma Willard School
The Evergreen School
Explorer West Middle School
Forest Ridge School of the Sacred Heart
Highline Public Schools
Holy Names Academy
Kennedy High School
Lake Washington Girls Middle School
Lakeside School
The Northwest School
O’Dea High School
Oregon Episcopal School
The Overlake School
Phillips Exeter Academy
Renton Public Schools
Seattle Academy
Seattle Country Day School
Seattle Girls’ School
Seattle Lutheran High School
Seattle Preparatory School
Seattle Public Schools
Shawnigan Lake School
St. Bernadette Parish School
St. Joseph School
St. Michael’s University School
The Thacher School
University Prep
Villa Academy
Westside School

Thanks to school and community partners who provide in-kind contributions through facilities and program support:

Aki Kurose Middle School
The Bush School
The Northwest School
Seattle Academy
Seattle Country Day School
Seattle Girls’ School
Seattle Lutheran High School
Seattle Preparatory School
Seattle Public Schools
Shawnigan Lake School
St. Bernadette Parish School
St. Joseph School
St. Michael’s University School
The Thacher School
University Prep
Villa Academy
Westside School

“You have to make the most of your opportunities.”

Ana Sanchez-Medina
Lakeside School, Class of 2021
COLLEGES & UNIVERSITIES ATTENDED

Agnes Scott College
Allegheny College
American University
Art Institute of Seattle
Bates College
Bellevue College
Boston College
Boston University
Bryn Mawr College
California Polytechnic State University
Carleton College
Carnegie Mellon University
Central Washington University
Chapman University
Claremont McKenna College
Colgate University
College of Wooster
Columbia University
Connecticut College
Dartmouth College
Davidson College
Denison University
Drexel University
Eastern Washington University
Edmonds Community College
Emory University
Eugene Lang College
Evergreen State College
Franklin & Marshall College
George Washington University
Georgetown University
Gonzaga University
Goucher College
Green River College
Harvard College
Harvey Mudd College
Howard University
Ithaca College
Johns Hopkins University
Kalamazoo College
Knox College
Lafayette College
Loyola Marymount University
Loyola University New Orleans
Macalester College
Manhattan College
Marist College
Marlboro College
Middlebury College
Mills College
Morehouse College
Mt. Holyoke College
New York University
Northeastern University
North Seattle College
Northwestern University
Occidental College
Pacific Lutheran University
Pitzer College
Pomona College
Pratt Institute
Princeton University
Santa Clara University
Scripps College
Seattle Central College
Seattle Pacific University
Seattle University
Seton Hall University
Shoreline Community College
Skidmore College
Smith College
South Seattle College
Southern Methodist University
Spelman College
St. John’s University (NY)
St. Olaf College
Stanford University
Suffolk University
Swarthmore College
Syracuse University
Tufts University
Union College
University of Chicago
University of Houston
University of Michigan
University of Notre Dame
University of Oregon
University of Pennsylvania
University of Rochester
University of Southern California
University of Washington
University of Washington – Bothell
University of Washington – Tacoma
Washington State University
Wellesley College
Wesleyan University
Western Governors University
Western Washington University
Whatcom Community College
Whitman College
Williams College
Yale University
INTERNSHIPS

Rainier Scholars has facilitated over 500 internship opportunities for high school and college scholars.

TESTING SKILLS

Treon Triggs spent the summer as an intern for Whitepages in Seattle, working on a variety of projects – researching market competition, assessing potential accounts for sales outreach and photographing building icons. He enjoyed learning how to be a versatile employee, managing his own projects and trying new tasks that fell outside his assigned scope of work. Treon felt his internship tested his skills and helped him grow to accept challenges and produce a high quality product.

“I was able to attend many meetings, work on a variety of projects with different business team members and have a sense of community,” said Treon. Now beginning his junior year, he has a new understanding about how his interest in configuring and analyzing data may be used across many career paths, and he sees new job possibilities.

“Working with a true sales and marketing team was one of the best experiences I’ve had.”

Treon Triggs | University Prep, Class of 2015
Washington State University, Class of 2019
### INTERNSHIP PARTNERS

<table>
<thead>
<tr>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aegis Living</td>
</tr>
<tr>
<td>Amazon</td>
</tr>
<tr>
<td>Apple</td>
</tr>
<tr>
<td>Beacon Development Group</td>
</tr>
<tr>
<td>Bertschi School</td>
</tr>
<tr>
<td>BlackRock</td>
</tr>
<tr>
<td>BMGI, Inc</td>
</tr>
<tr>
<td>The Boeing Company</td>
</tr>
<tr>
<td>Cascadia Consulting Group</td>
</tr>
<tr>
<td>Charlie’s Produce</td>
</tr>
<tr>
<td>City of Lynnwood</td>
</tr>
<tr>
<td>Envirol Issues</td>
</tr>
<tr>
<td>Epiphany School</td>
</tr>
<tr>
<td>F5 Networks</td>
</tr>
<tr>
<td>Facebook</td>
</tr>
<tr>
<td>Fifth Avenue Theater</td>
</tr>
<tr>
<td>Fred Hutchinson Cancer Research Center</td>
</tr>
<tr>
<td>Friedman &amp; Bruya, Inc</td>
</tr>
<tr>
<td>Giddens School</td>
</tr>
<tr>
<td>Global Transportation Services, Inc</td>
</tr>
<tr>
<td>Goldman Sachs</td>
</tr>
<tr>
<td>Harborview INSIGHT</td>
</tr>
<tr>
<td>Human Rights Watch (NYC)</td>
</tr>
<tr>
<td>Institute for Systems Biology</td>
</tr>
<tr>
<td>Jennifer West Showroom</td>
</tr>
<tr>
<td>Juma Ventures</td>
</tr>
<tr>
<td>K &amp; L Gates LLP</td>
</tr>
<tr>
<td>Landesa</td>
</tr>
<tr>
<td>League of Education Voters</td>
</tr>
<tr>
<td>Liberty Mutual/Safeco Insurance</td>
</tr>
<tr>
<td>Logic 20/20</td>
</tr>
<tr>
<td>MCM</td>
</tr>
<tr>
<td>Microsoft</td>
</tr>
<tr>
<td>Miller Nash Graham &amp; Dunn</td>
</tr>
<tr>
<td>Navos Mental Health Solutions</td>
</tr>
<tr>
<td>Perkins Coie LLP</td>
</tr>
<tr>
<td>Ravenna Solutions</td>
</tr>
<tr>
<td>Rios &amp; Cruz, P.S.</td>
</tr>
<tr>
<td>Salish Sea Science Labs</td>
</tr>
<tr>
<td>Seattle City Light</td>
</tr>
<tr>
<td>Seattle Municipal Courts</td>
</tr>
<tr>
<td>Seattle Parks &amp; Recreation</td>
</tr>
<tr>
<td>Seattle Seahawks</td>
</tr>
<tr>
<td>Skanska</td>
</tr>
<tr>
<td>Skills, Inc.</td>
</tr>
<tr>
<td>Stephen C. Grey &amp; Associates</td>
</tr>
<tr>
<td>Swedish Medical Center Research</td>
</tr>
<tr>
<td>Transportation Choices Coalition</td>
</tr>
<tr>
<td>University of Washington</td>
</tr>
<tr>
<td>USC Research Experience for Undergraduates</td>
</tr>
<tr>
<td>UW Neurological Surgery</td>
</tr>
<tr>
<td>UW Robinson Center</td>
</tr>
<tr>
<td>Venture for America</td>
</tr>
<tr>
<td>Verus Investment</td>
</tr>
<tr>
<td>Vulcan Inc.</td>
</tr>
<tr>
<td>Whitepages, Inc.</td>
</tr>
</tbody>
</table>
BUSINESS PARTNERS

Over the past five years, Skanska and its employees have demonstrated their commitment time and time again to Rainier Scholars, going “all in” to move our mission forward.

- Hosting the annual Bricks & Books auction to build support for Rainier Scholars within the construction industry
- Sending a team of Spirit of 12 Partner volunteers to distribute Seahawks Gameday Magazines, with 100% of donations going to Rainier Scholars
- Providing scholars with professional opportunities, including internships and full-time employment
- Mailing college care packages filled with treats and words of encouragement to scholars at finals time
- Aligning their brand with ours as an annual luncheon sponsor and ad sponsor in the Puget Sound Business Journal’s Giving Guide

Thank you, Skanska. We are deeply grateful for your partnership as we help build futures together.

CLASSROOM TO COLLEGE TO CAREER

2017 marked our first-ever Career & Internship Expo. Over 80 Rainier Scholars students, from high schoolers to alumni, met with representatives from 30+ companies and organizations sharing career insights, employment opportunities, and how to build one’s personal brand through LinkedIn, resumes and interviewing.

Kudos to all participating partners for supporting our scholars as they prepare to launch their professional journeys! Special thanks to Amazon for giving our Expo a home and generously opening their doors to scholars and partners alike – just one of many opportunities Amazon creates for our scholars.

KEYSTONE PARTNERS

Thank you to the following companies for their depth and breadth of involvement, offering financial support, employee engagement, internship opportunities and full-time employment for scholars.

Amazon
The Boeing Company
Fred Hutchinson Cancer Research Center
Google
Honeywell
Liberty Mutual/Safeco Insurance
MCM
Skanska

“If these guys are the future, we’re gonna be all right.”

A Google Volunteer
CORPORATE CONTRIBUTORS

Thank you to the following businesses and institutions that offer support through grant funding, matching gifts, event sponsorships, pro bono services and direct or in-kind donations.

Anonymous
ABW Technologies, Inc
AC Mechanical Contractors
Active Construction Inc
Afiniti
Ahlers & Cressman PLLC
AI Industries
Aldridge
Alex Dunlop Golf
All New Glass
AllianceBernstein LP
Alta Forest Products LLC
Amazon
Apex Steel
Auburn Mechanical
Baird
The Benaroya Company
Bentson Porter & Company PLLC
Betschart Mechanical, Inc
BioControl Systems, Inc
BlackRock
BMGI
BMWC Constructors, Inc
The Boeing Company
Brighton Jones LLC
Brundage-Bone Concrete Pumping
Cadman
Cardea Services
In Honor of Wendy Nakatsukasa-Ono
Carney Badley Spellman, P.S.
Cascade Investments LLC
CBRE
CenturyLink
Charlie’s Produce
Chihuly Garden and Glass
Clarius Group, LLC
In Honor of Hilary & Daniel Kaltenbach
Cochran, Inc
Collinear Group, LLC
Copperworks Distilling Company
Cornerstone Advisors, Inc
Coughlin Porter Lundeen
D.A. Davidson
David Abbott RE LLC
Davis Wright Tremaine LLP
DCI Engineers
DeLille Cellars
Dunlap Industrial Hardware
Endeavour Capital
evo
F5 Networks
Firstline Systems, Inc
Focal PLLC
Foy Group Corporation
Fred Hutchinson Cancer Research Center
Georgetown Brewery
Getty Images
GiftStarter
In Honor of Gary Rubens
Goldfinch Brothers
Goldman, Sachs & Co
Google Inc
Goudy Construction LLC
Granger
Gramercy Cellars
Grayhawk Construction
Green Diamond Resource Co
Guardian Cellars
H&E Equipment Services
Hachler Investments, LLC
Harley Marine Services, Inc
Hermanson Company
Hoa Salon Madison
Holmberg Company
Holy Names Academy
Honeywell Building Solutions
Hudson Bay Insulation
Interior Technology Inc
Item House Incorporated
JPC Architects
Kal Academy
KHS&S Contractors
Kinder Morgan
KING 5
King & Oliason PLLC
La Perla Counseling
In Honor of Roy Fisher
Lake Washington Girls Middle School
Lakeside Industries, Inc
Latent Image
Leewens Corporation
Logic20/20
Long Painting Company
Loulay Kitchen & Bar
MacDonald-Miller Facility Solutions
Madrona Venture Group
Magnum Crane Service
Magnuson Klemencic Associates
Malcolm Drilling Co, Inc
McKinstry
MCM
Microsoft
MJR Development
Montlake Capital
Muckleshoot Indian Tribe
MultiCare Good Samaritan Hospital
Nordstrom
North Coast Electric Company
Northshore Sheet Metal, Inc
The Northwest School
OAC Services, Inc
OEG Seattle
Outerwall, Inc
Pacific Lighting Systems
Pacific Portfolio Consulting LLC
Parker, Smith & Feek
Patriot Fire Protection
Performance Contracting Inc
Perkins Coie LLP
Phoenecia Restaurant
Pine Street Group LLC
Polygon WLH, LLC
Port of Seattle
Precision Electric Group, Inc
Premier Power Electric
Prime Electric
ProKarma
PS212
In Honor of Tara Knapp, Craig McNary, Karan Nigam, Chris Smellie
PSF Mechanical, Inc
PwC
Quadrant Homes
Queen Anne Real Estate
Ranta CPA & Associates
Redwing Cafe
ReplyYes
Retail Lockbox
Roscoe’s Ranch
RSM US LLP
SafeCo Insurance/ Liberty Mutual
Salesforce.com
Saltchuk
Sare Electric, Inc
Seabrook Cottage Rentals
Seattle Academy
Seattle Children’s
Seattle Mariners
Seattle Metropolitan Credit Union
Seattle Seahawks
Seattle Sounders FC
Seattle University
Sequoyah Electric
Shelter Holdings, LLC
Sheraton Seattle Hotel
Skanska
SKIS Painting
Snyder Building More
Snyder Roofing of Washington, LLC
Starbucks Coffee Company
Stephen C. Grey & Associates
Stoneway Concrete
Symantec
T-Mobile
Tableau
Teatro ZinZanni
TechSmartKids
Therapeutic Health Services
Tom Douglas Seattle Kitchen
Transcon Company
Turning Point Realty Advisors, LLC
Turnure Telecom LLC
UBS Financial Services Inc
United Rentals
University Mechanical Contractors, Inc
U.S. Bank
USI Kibble & Prentice
Valley Electric Co
Value Village
Vega Electric & Technologies
Virginia Mason Medical Center
Vulcan, Inc
W.W. Wells Millwork, LLC
Walters & Wolf Curtain Wall
Wells Fargo
Westside Unitarian Universalist Congregation
Wilson Sonsini Goodrich & Rosati
WISErg
Woza Soccer
ZGF Architects
FOUNDATIONS

Anonymous
Apex Foundation
The Beim Foundation
Bill & Melinda Gates Foundation
BlackRock Foundation
Brandon Roy Foundation
Charlotte Martin Foundation
The Chisholm Foundation
CHOICE Charitable Trust
The Foster Foundation
George and Patricia Ann Fisher Family Foundation
Grousemont Foundation
Harnish Foundation
Johnson & Haeftling Family Foundation
Kinder Morgan Foundation
Linda Richardson Harper Foundation
The Lissy Moore Foundation
Loeb Family Charitable Foundations
The Paul G. Allen Family Foundation
The Peach Foundation
Robert Chinn Foundation
Rubens Family Foundation
Safeco Insurance/Liberty Mutual Foundation
Salesforce.com Foundation
Satterberg Foundation
Seattle Seahawks Charitable Foundation
Silver Family Foundation
TEGNA Foundation
Titcomb Foundation
U.S. Bank Foundation
United Way of King County
Washington Research Foundation
Washington Women’s Foundation
Wilson Sonsini Goodrich & Rosati Foundation
ALUMNI ENGAGEMENT

82% of recent college graduates secured full-time jobs or graduate school admission within one year of earning their four-year degree.

With hope and hard work, Rainier Scholars alumni have made their dreams a reality. Over 150 scholars have earned college degrees, enrolled in graduate programs and embarked on professional careers. Leaders in the making, they now seek to leave their mark on the world. Looking back on his journey, Myles Jones of Cohort III reflects:

“When I was younger, I always had dreams of working at the ‘cool’ companies that everyone buzzes about – the Starbucks, Amazons, Microsofts and Googles of the world.

Did I ever think that I would get to that point? Perhaps, but I always considered it a long shot, and definitely not soon. But Rainier Scholars encourages you to strive for something that you realize you’re capable of even when you don’t see it within yourself.

That belief has driven me over the years – from Washington and Garfield to Seton Hall University. From being a student advisor to interning at Google’s worldwide headquarters...and now I’m employed as a Technical Recruiter at Amazon.”

“The belief Rainier Scholars showed in a shy 5th grader from South Seattle has changed my life, and I’m eternally grateful.”

Myles Jones | Seton Hall University, Class of 2015
Amazon | Technical Recruiter
ALUMNI SUPPORT

Thanks to those alumni who made a gift of financial support to Rainier Scholars in 2016–17

Parirash Abdolhosseini  University of Washington | Class of 2015
Nicolas Andrade*  Union College | Class of 2014
Jasmine Beverly*  Goucher College | Class of 2016
Abe Bui*  University of Pennsylvania | Class of 2014
Crystal Cheung  University of Washington | Class of 2015
Paloma Contreras  Columbia University | Class of 2015
Ebony Davis  University of Southern California | Class of 2015
Barite Dawud  Western Washington University | Class of 2016
Katarina de la Cruz  Loyola Marymount University | Class of 2015
Colin Feng  University of Washington – Bothell | Class of 2014
Destany Franklin  Bates College | Class of 2014
Bisrat Gebre*  Washington State University | Class of 2015
Thaddeus Gregory  Carleton College | Class of 2015
Peter He*  University of Washington | Class of 2016
Xuan Ho*  University of Washington | Class of 2014
Myles Jones  Seton Hall University | Class of 2015
Maggie Khuu  Middlebury College | Class of 2013
Sallie Lau  Williams College | Class of 2015
Winson Law  Middlebury College | Class of 2016
Alan Lin*  University of Washington | Class of 2016
Karen Lobos  Scripps College | Class of 2014
May-Lannie Lozano*  Whitman College | Class of 2016
Melanie Ma  University of Washington | Class of 2014
Dominique Porcincula  California Polytechnic State University | Class of 2016
Quyen Tang  Seattle University | Class of 2014
Duyen Tat*  Johns Hopkins University | Class of 2016
Tului Temuujin  Suffolk University | Class of 2014
Eleazar Teodoro  Pratt Institute | Class of 2014
Lina Thach  University of Washington | Class of 2015
Nancy Tran*  Bates College | Class of 2016
Sarah Tran  University of Washington | Class of 2014
Hai-Yen Truong  Yale University | Class of 2015
Gabriela Villegas-Sotelo  South Seattle Community College | Class of 2016
Sigrid Santos Wu  University of Washington | Class of 2014
Alan Zeng  Occidental College | Class of 2014

*2016-17 Alumni Council Members

Our scholars discover there are many mountains to climb. Ambitious goals are born. In the photo above, graduates from U Penn, Union, Dartmouth and Middlebury have found their way to the panoramic views from Machu Picchu in the Andes Mountains in Peru. A world away from Seattle, symbolic of their lives and how far their journeys have taken them.

"What mountains will you climb?"

Bob Hurlbut  |  Rainier Scholars Founder
VISION 2020 UPDATE

Our current strategic plan, adopted in 2015, reaffirmed our mission, vision and program and resulted in several new initiatives focused on program development and organizational capacity-building. The following is a summary of progress in 2016-17.

Earlier Start
• Programmatic shift to 5th grade entry point successfully launched in summer 2017
• Working with school partners to lead families through 6th grade school admission/application process for first time and hopeful that alignment with schools will yield increased opportunities for scholars

Multi-Generational African American (MGAA) Initiative
• Recruitment and Retention Specialist role achieved record-high retention levels with our MGAA scholars in the Academic Enrichment phase (100%) and throughout all phases (98%)
• Continued MGAA family engagement and community-building dinner series
• Continued Young Brothers Society (YBS) for MGAA males and developed similar cultural affinity leadership workshops for young women

Career Pathways
• Launched Introduction to Computer Science (CS) class as part of One Year Earlier curriculum so that all 5th graders begin yearlong CS study at that age
• Began enacting recommendations from Computer Science Pathways assessment
• High-level volunteers provided individual career and intern mentorship to college students in the CS/Engineering fields
• Began laying framework for development of other career pathways including business/entrepreneurship, medicine, law, education and nonprofit service

Organizational Capacity Building
• Hired new Associate Executive Director who brings expertise in talent development and training
• Leadership Team completed Bridgespan’s Leading for Impact program made possible by the Seattle Foundation
• Increased sophistication of data management and analysis systems
• Began discussion of growth and scale program models at the Board and Leadership Team level

“A sense of belonging and an opportunity to achieve.”
PLANNED GIVING

Rainier Scholars will launch a planned giving focus in 2018. Many loyal, long-time donors have notified us they have included Rainier Scholars in their will or estate plan, and we are appreciative of their support. Stay tuned for more information in the new year.

“Each dollar we contribute creates a multiplier effect, benefitting students, families and the community.”

FUND A FUTURE

Kristina Peterson | Supporter
Former Rainier Scholars Faculty

Hard work, caring, resilience, grit and hope thrive in this program. It is simple for me – I have seen how Rainier Scholars works on the inside as a teacher. I don’t have a huge budget to give, I work hard for what I earn and I want to make sure that what I support is leveraged by good decisions. When I learned how much it costs for one Rainier Scholar to receive all the benefits of the program, I set a personal goal to ‘fund a student.’ I can’t do it in one year, but I can do it over time. All it takes is hard work, caring, resilience, grit and hope.

A PROVEN PATH

Gary Young | Resource Council
Former Rainier Scholars Trustee

My wife Lark and I believe in the mission and see Rainier Scholars as the only opportunity in Seattle that provides a proven path for a 10-year-old student of color in a low-income family to achieve a college education.

Each Rainier Scholar, as they complete their college education, becomes a significant contributor to the workforce. They give back to the community by helping others and they become the inspiration for others to follow their path.

Each dollar we contribute creates a multiplier effect, benefitting students, families and the community.

Our support and participation in the Rainier Scholars program has been one of the most gratifying personal experiences in our lives. We feel blessed to have had the opportunity to be a part of this team and hope many others will join us on this journey.
Audited financial results for the fiscal year July 1, 2016 – June 30, 2017

**REVENUE**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$2,510,014</td>
<td>61.0%</td>
</tr>
<tr>
<td>Corporations</td>
<td>$841,554</td>
<td>20.4%</td>
</tr>
<tr>
<td>Foundations</td>
<td>$431,507</td>
<td>10.5%</td>
</tr>
<tr>
<td>Other</td>
<td>$333,924</td>
<td>8.1%</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$4,116,999</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs</td>
<td>$3,230,473</td>
<td>79.4%</td>
</tr>
<tr>
<td>AEP</td>
<td>$1,224,439</td>
<td>30.1%</td>
</tr>
<tr>
<td>ACSS</td>
<td>$573,524</td>
<td>14.1%</td>
</tr>
<tr>
<td>LD</td>
<td>$578,093</td>
<td>14.2%</td>
</tr>
<tr>
<td>CS</td>
<td>$854,417</td>
<td>21.0%</td>
</tr>
<tr>
<td>Administration</td>
<td>$238,024</td>
<td>5.8%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$602,600</td>
<td>14.8%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$4,071,097</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

FINANCIAL STATEMENT
“Rainier Scholars has created a sustainable and proven model to empower and transform the lives of students, regardless of their socio-economic circumstances.”

Adam Diamond | Board Trustee
“The success of Rainier Scholars will be measured not simply by the number of college graduates but by the accomplishments they achieve. When I look to the future, I am extremely hopeful.”

Zander Doroski | Chair, Board of Trustees

Photos: jerrydavisphoto.com; Kathleen Jurado, Cohort VI